



PO Box 366
Clear Lake, MN 55319
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royalrenovations.net

Continuing Education Registration Form

Tuesday, March 22, 2022

Coyote Moon - St. Cloud, MN

480 55th Ave SE St. Cloud MN 56304

Continuing Education Class Information

Class Schedule

- 8:30 – 9:00 am** Registration & Breakfast – Provided
- 9:00 – 12:00 pm** “Ethical Challenges & Consequences”
- 12:00 – 12:45 pm** Registration & Lunch – Provided
- 12:45 – 3:45 pm** “Reinsurance”

Ethical Challenges & Consequences

AM Session---3 Credits

This course analyzes the criminal case that the state of California brought against insurance agent Glenn Neasham. Glenn was a licensed Life Insurance agent in the state. He sold an annuity to an elderly lady. He was later investigated and prosecuted for that sale under an indictment for theft from an elderly person. This was a precedent-setting charge against an insurance agent. The course reviews how the sale transpired, the actions Glenn took, and a special focus and emphasis on the ethics of the sale and the suitability questions that arose.

Reinsurance

PM Session--- 3 Credits.

The Reinsurance course describes the reinsurance process from the viewpoints of the reinsurer, the ceding company, and the ultimate policyholder. Different types of reinsurance coverages and treaties are reviewed. The course examines how reinsurance works and how it benefits the public, and how it enhances the solvency of insurance companies and the insurance industry. The course makes the point most insurance buyers know little to nothing of reinsurance, yet everyone is affected by it.

Registration Information

First Name: _____ **Last Name:** _____

Email: _____ **License #:** _____

Agency: _____ **Phone:** _____

CE Class Fee: \$60/ Person - All Day (6 Credits) or \$35 Half Day (3 Credits) AM PM

CE Class Fee For VIP Member: \$55.00 All Day (6 Credits) or \$30.00 Half Day (3 Credits) AM PM

**VIP is for those who have attended 4 or more Royal Renovations CE Classes if you are unsure if you are VIP please ask*

Registration & Payment Methods

Registration Methods:

Fax: 320.743.3444

Email: officeadmin@royalrenovations.net

Mail: Royal Renovations

PO Box 366

Clear Lake, MN 55319

Payment Methods:

Make checks payable to “Royal Renovations”

Gift Certificate (Send with registration form)

Register & Pay by January 31st, 2022 and have the chance to win a \$25.00 GIFT CARD!

Please submit your registration fee with your registration form.

All CE VIP Members will be automatically entered for a chance to win a GRAND PRIZE